Closing Table Coaching

REAL ESTATE WHOLESALING RESOURCES

The Cash Buyer Checklist

Record buyer criteria before sharing an opportunity or relying on a buyer to perform.

1. Property focus

Target areas and property types: _____

2. Buying criteria

Price range, condition preferences and strategy: _____

3. Funding process

How will available funds be verified? _____

4. Decision and access needs

Who decides, what review is needed and what access is required? _____

5. Closing expectations

Preferred closing professional and timing: _____

6. Accurate opportunity information

Separate verified facts from estimates. Explain your actual role and interest.

7. Communication and permissions

Preferred contact method, permission and next step: _____

8. Reconfirm before relying on the list

Date criteria last checked: _____ Outstanding questions: _____

Educational resource. Not legal, tax or investment advice. No deal outcome is guaranteed.
Consult qualified local professionals about contracts, disclosures and licensing requirements.